FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2019 AND 2018

YEARS ENDED JUNE 30, 2019 AND 2018

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#### **Independent Auditors' Report**

Board of Directors Mikva Challenge Grant Foundation, Inc.

We have audited the accompanying financial statements of Mikva Challenge Grant Foundation, Inc. (the Foundation), which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mikva Challenge Grant Foundation, Inc. as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Ostrow Reisin Berk & albrams, Ltd.

December 17, 2019

#### STATEMENTS OF FINANCIAL POSITION

June 30,	2019	2018
ASSETS		
Cash	\$ 529,696	\$ 1,240,805
Investments	1,351,464	1,240,285
Grants and contributions receivable	751,152	1,106,590
Other receivables	189,924	128,230
Prepaid expenses and deposits	167,219	124,379
Property and equipment, net	68,437	71,228
Total assets	\$ 3,057,892	\$ 3,911,517
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable and accrued expenses	\$ 207,610	\$ 213,564
Deferred rent	61,484	54,140
Deferred revenue	18,429	82,833
Total liabilities	287,523	350,537
Net assets:		
Without donor restrictions:		
Board-designated endowment funds	1,556,902	1,452,860
Undesignated	151,880	684,662
Total without donor restrictions	1,708,782	2,137,522
With donor restrictions	1,061,587	1,423,458
Total net assets	2,770,369	3,560,980
Total liabilities and net assets	\$ 3,057,892	\$ 3,911,517

#### STATEMENTS OF ACTIVITIES

Years ended June 30,		2019		2018						
	Without			Without						
	donor	With donor		donor	With donor					
	restrictions	restrictions	Total	restrictions	restrictions	Total				
Revenue and support:										
Foundation and corporate grants	\$ 244,152	\$ 1,143,172	\$ 1,387,324	\$ 533,550	\$ 1,391,272	\$ 1,924,822				
Individual contributions	318,753	73,152	391,905	342,003	179,590	521,593				
Special events:	,	,	,							
Gross proceeds	1,100,655		1,100,655	832,667		832,667				
Less cost of direct benefit to donors	(174,123)		(174,123)	(93,480)		(93,480)				
Contract services revenue	1,005,069		1,005,069	866,616		866,616				
Net investment income (loss)	112,804		112,804	(13,594)		(13,594)				
Other income	11,188		11,188	20,182		20,182				
Net assets released from restrictions:										
Satisfaction of restrictions	1,578,195	(1,578,195)		1,528,199	(1,528,199)					
Total revenue and support	4,196,693	(361,871)	3,834,822	4,016,143	42,663	4,058,806				
Expenses:										
Program services	3,493,906		3,493,906	3,035,896		3,035,896				
Management and general	429,136		429,136	345,291		345,291				
Fundraising	702,391		702,391	372,457		372,457				
Total expenses	4,625,433		4,625,433	3,753,644		3,753,644				
Change in net assets	(428,740)	(361,871)	(790,611)	262,499	42,663	305,162				
Net assets:										
Beginning of year	2,137,522	1,423,458	3,560,980	1,875,023	1,380,795	3,255,818				
End of year	\$ 1,708,782	\$ 1,061,587	\$ 2,770,369	\$ 2,137,522	\$ 1,423,458	\$ 3,560,980				

Year ended June 30, 2019			Prog	gram servi	ces			Support	serv	vices		
	ctivism rograms	enter for tion Civics		Elections Program		licymaking Programs	Total program services	anagement and general		Indraising	ŀ	Direct benefit t donors
Depreciation and amortization	\$ 4,706	\$ 2,595	\$	2,133	\$	13,273	\$ 22,707	\$ 4,480	\$	1,974		
Education, dues and subscriptions	3,928	1,927		2,595		7,649	16,099	12,025		13,369		
Grants, awards and stipends	47,166	10,250		60,950		268,554	386,920			300		
Occupancy	57,111	36,329		28,066		110,581	232,087	10,018		25,765		
Professional services	24,260	145,585		34,948		81,636	286,429	112,166		84,579		
Provision for uncollectible contributions receivable								40,000				
Salaries and related costs	638,423	290,808		171,289		889,212	1,989,732	222,901		450,592		
Special events		566					566			76,283	\$	174,1
Supplies, office expenses and other related costs	16,430	20,850		3,644		22,931	63,855	8,290		31,577		
Travel and transportation	42,388	114,419		16,034		78,770	251,611	19,256		12,113		
Workshops, campaign and other program events	78,173	34,072		24,653		107,002	243,900			5,839		
Total expenses	912,585	657,401		344,312		1,579,608	3,493,906	429,136		702,391		174,1
Less expenses included with revenue and												
support on the statements of activities												(174,2
Total expenses included in the expense												
section on the statements of activities	\$ 912,585	\$ 657,401	\$	344,312	\$	1,579,608	\$ 3,493,906	\$ 429,136	\$	702,391	\$	-

#### STATEMENTS OF FUNCTIONAL EXPENSES

Direct		
nefit to		<b>m</b> 1
onors		Total
	\$	29,161
	Ψ	41,493
		387,220
		267,870
		483,174
		40,000
		2,663,225
174,123		250,972
		103,722
		282,980
		249,739
174,123		4,799,556
(174,123)		(174,123)
_	\$	4,625,433

Year ended June 30, 2018				F	Program	servic	ces					Support	serv	ices	
	Α	ctivism	Cente	er for	Electi	ons	Pol	icymaking	1	Total program	Ma	anagement and			Direct enefit
		rograms		Civics	Prog			rograms		services		general	Fu	ndraising	donors
Depreciation and amortization	\$	2,775	\$	664	\$	531	\$	12,762	\$	16,732	\$	1,922	\$	521	
Education, dues and subscriptions	Ŷ	1,918		2,715		,082	Ŷ	5,337	Ŧ	11,052	Ŷ	18,433	Ŷ	13,982	
Grants, awards and stipends		85,108		2,091		9,500		303,776		410,475				700	
Occupancy		38,252	2	22,968		3,403		64,104		143,727		9,069		16,746	
Professional services		58,305		)6,104		,175		72,052		253,636		67,298		67,959	
Salaries and related costs		487,370	29	90,338	173	3,743		775,449		1,726,900		210,580		208,125	
Special events														18,059	\$ 93,4
Supplies, office expenses and other related costs		20,753	1	1,831	(	5,320		26,409		65,313		17,681		24,217	
Travel and transportation		52,970	$\epsilon$	51,969	4	5,803		77,222		197,964		14,659		21,089	
Workshops, campaign and other program events		66,934		8,477	-	,387		127,299		210,097		5,649		1,059	
Total expenses		814,385	50	)7,157	249	9,944		1,464,410		3,035,896		345,291		372,457	93,4
Less expenses included with revenue and support on the statements of activities															(93,4
Total expenses included in the expense section on the statements of activities	\$	814,385	\$ 50	)7,157	\$ 249	9,944	\$	1,464,410	\$	3,035,896	\$	345,291	\$	372,457	\$ 

STATEMENTS OF FUNCTIONAL EXPENSES (CONTINUED)

Direct	
nefit to	
onors	Total
	\$ 19,175
	43,467
	411,175
	169,542
	388,893
	2,145,605
93,480	111,539
	107,211
	233,712
	216,805
93,480	3,847,124
(93,480)	(93,480)
-	\$ 3,753,644

Years ended June 30,	2019	2018
	_ • _ •	2010
Cash flows from operating activities:		
Change in net assets	\$ (790,611)	\$ 305,162
Adjustments to reconcile change in net assets to net		
cash provided by (used in) operating activities:		
Depreciation and amortization	29,161	19,175
Net realized and unrealized (gain) loss on investments	(75,379)	46,105
Deferred rent	7,344	47,732
Provision for uncollectible contributions receivable	40,000	
(Increase) decrease in operating assets:		
Grants and contributions receivable	315,438	(17,404)
Other receivables	(61,694)	(112,743)
Prepaid expenses and deposits	(42,840)	(7,386)
Increase (decrease) in operating liabilities:		
Accounts payable and accrued expenses	(5,954)	56,220
Deferred revenue	(64,404)	82,833
Net cash provided by (used in) operating activities	(648,939)	419,694
Cash flows from investing activities:		
Purchases of property and equipment	(26,370)	(65,620)
Purchases of investments	(35,800)	(138,944)
	(00,000)	(130,911)
Net cash used in investing activities	(62,170)	(204,564)
Net increase (decrease) in cash	(711,109)	215,130
Cash, beginning of year	1,240,805	1,025,675
Cash, end of year	\$ 529,696	\$ 1,240,805

#### STATEMENTS OF CASH FLOWS

NOTES TO FINANCIAL STATEMENTS

## **1.** Organization and operations

Mikva Challenge Grant Foundation, Inc. (the Foundation) was formed in 1997 to foster and encourage young peoples' interest in politics and civic affairs. The Foundation's mission is to develop youth to be empowered, informed, and active citizens who will promote a just and equitable society. Through its work, the Foundation looks to build a stronger, inclusive democracy that values youth voice. Its program serves over 20,000 middle and high school age students located in Chicago, Washington D.C. and California, and provides training and materials for educators in action civics in states across the country. Through its Elections, Activism, and Policymaking Programs and Center for Action Civics (now known as National Programs), the Foundation works with teachers to develop curriculum and implement educational programs which offers students a variety of activities. Students learn about the political process and have the opportunity to participate in political forums, internships, policy councils, leadership and public policy development workshops, voter registration drives, voter education, election judging, polling and research.

## 2. Summary of significant accounting policies

#### **Basis of accounting:**

The Foundation's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America.

#### **Basis of presentation:**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly net assets and changes therein are classified and reported as follows:

**Net assets without donor restrictions** - Net assets available to finance the general operations of the Foundation. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Foundation, the environment in which it operates and the purposes specified in its Articles of Incorporation. Voluntary resolutions by the Board of Directors to designate a portion of the Foundation's net assets without donor restrictions for specified purposes do not result in restricted funds. Since designated net assets are included under the caption "net assets without donor restrictions." Board-designated net assets include assets over which the Board retains control and may, at its discretion, subsequently use for other purposes. Board-designated net assets used to fund future special projects or other programs of the Foundation.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## 2. Summary of significant accounting policies (continued)

#### **Basis of presentation: (continued)**

**Net assets with donor restrictions** - Net assets with donor restrictions represent those for which the use by the Foundation has been limited by donors to a specific time period or purpose.

#### **Contribution and grant revenue and support:**

Contributions and grants received are recorded with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor restrictions.

When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

#### **Contract services revenue:**

Revenue from contract services is recognized when the services have been performed under the contract.

#### **Expense allocation:**

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. These expenses include salaries and related costs, depreciation and amortization, education, dues and subscriptions, and occupancy which are allocated on the basis of time and effort.

#### **Investments:**

Investments are carried at fair value based on quoted prices in active markets (all Level 1 measurements meaning inputs to valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access). Net investment income is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and internal direct investment expenses.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## 2. Summary of significant accounting policies (continued)

#### Grants and contributions receivable:

Grants and pledges receivable consist of unconditional promises to give. As of June 30, 2019, \$751,152 is due within one year. As of June 30, 2018, \$821,590 was due within one year and \$285,000 was due in one to five years and were recorded net of a present value discount of 2.63%. Management estimates an allowance for doubtful accounts based on experience and knowledge of circumstances that may affect the ability of donors to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with agreed upon terms. No allowance for doubtful accounts has been provided as management believes that all unconditional promises to give are fully collectible.

#### **Other receivables:**

Other receivables consist of accounts receivable based on contract services revenue. All amounts are due within one year and are stated at unpaid balances, less an allowance for doubtful accounts, if necessary. Management estimates an allowance for doubtful accounts based on experience, third-party contracts, and knowledge of circumstances that may affect the ability of contractors to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. At June 30, 2019 and 2018, all amounts are considered fully collectible and an allowance for doubtful accounts is considered unnecessary and is not provided.

#### **Property and equipment:**

Property and equipment are stated at cost, if purchased or fair value at date of donation, if donated. Depreciation of furniture and equipment is provided over three or five years using the straight-line method. Amortization of leasehold improvements is provided ratably over the lesser of the term of the lease or the estimated life of the improvements. Major additions and betterments of \$500 or more are capitalized, while maintenance and repairs which do not improve or extend the lives of the respective assets are expensed as incurred.

Property and equipment is reviewed for impairment if the use of the asset significantly changes or another indicator of possible impairment is noted. If the carrying amount for the asset is not recoverable, the value is written down to the asset's fair value. There were no indicators of asset impairment during the years ended June 30, 2019 and 2018.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## 2. Summary of significant accounting policies (continued)

#### **Deferred rent:**

The Foundation records monthly rent expense equal to total minimum payments due over the lease term, divided by the number of months in the lease term. The difference between rent expense recorded and the amount paid is charged (credited) to deferred rent which is reflected in the statements of financial position.

#### **Deferred revenue:**

Contract amounts received by June 30 for services that will not be performed until after June 30 are recognized as deferred revenue in the statements of financial position.

#### Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Accordingly, actual results could differ from those estimates.

#### **Reclassifications:**

Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

#### Subsequent events:

Management of the Foundation has reviewed and evaluated subsequent events from June 30, 2019, the financial statement date, through December 17, 2019, the date the financial statements were available to be issued. As of August 16, 2019, the Foundation has entered into a \$135,000 line of credit at Prime plus 2.0%. The Foundation's program Center for Action Civics is now known as National Programs.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

### **3.** Liquidity and availability

The following represents the Foundation's financial assets available to meet general expenditures within one year at June 30, 2019:

June 30, 2019	
Financial assets:	
Cash	\$ 529,696
Investments	1,351,464
Grants and contributions receivable	751,152
Other receivables	189,924
Total financial assets	2,822,236
Less amounts not available to be used	
within one year:	
Net assets with donor restrictions	1,061,587
Board-designated endowment funds	1,556,902
Total amounts not available to be	
used within one year	2,618,489
Financial assets available to meet general	
expenditures within one year	\$ 203,747

The Foundation manages available cash to meet general expenditures following these principles:

- Meet operating needs and contractual commitments
- Maintain adequate liquid assets
- Maximize investment opportunities
- Maintain sufficient reserves to fund unexpected circumstances

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## **3.** Liquidity and availability (continued)

The sources of liquidity available to the Foundation are cash, investments, and receivables. Management prepares monthly budgetary projections for the upcoming year. Annual event expenses and other known expenses are accounted for in preparing the budget. Management monitors the bank account to maintain a reserve. If unexpected circumstances arose which would require significant funds immediately, funds could be drawn from the Board-designated endowment funds to cover these additional obligations. Funds are deposited into the investment account at the discretion of management. Those deposits are monitored by both management and the investment manager. The Foundation's Audit and Finance Committee reviews liquidity measures on a quarterly basis.

## 4. Cash

The Foundation maintains its cash in bank accounts which, at times, may exceed federallyinsured limits. At June 30, 2019 and 2018, cash in excess of these limits totaled approximately \$474,000 and \$1,077,000, respectively. Management believes that the Foundation is not subject to any significant credit risk on cash.

### 5. Tax status

The Foundation is a tax-exempt organization as described in Section 501(c)(3) of the Internal Revenue Code (the Code) and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code. In addition, the Internal Revenue Service has determined that the Foundation is not a private foundation within the meaning of Section 509(a) of the Code. The Foundation has adopted the requirements for accounting for uncertain tax positions and management has determined that the Foundation was not required to record a liability related to uncertain tax positions as of June 30, 2019 and 2018.

### 6. Investments

Investments consisted of the following, reported at fair value:

June 30,		2019		2018
		Lev	vel 1	
Vanguard Intermediate-Term Bond Index Fund	\$	1,096,044	\$	996,475
Vanguard Short-Term Bond Index Fund		143,772		136,635
Vanguard Short-Term Treasury Index Fund		111,648		107,175
Total investments	\$	1,351,464	\$	1,240,285
1 otal mivestiments	Φ	1,331,404	φ	1,240,283

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## 7. Property and equipment

The components of property and equipment are as follows:

June 30,		2019		2018
Office furniture and equipment	\$	206,235	\$	198,558
Software	Ψ	28,730	Ψ	10,036
Leasehold improvements		11,560		11,561
		246 525		220 155
Less accumulated depreciation and amortization		246,525 178,088		220,155 148,927
Desperty and equipment not	¢	69 127	¢	71 229
Property and equipment, net	\$	68,437	\$	71,228

### 8. Board-designated endowment funds

As of June 30, 2019 and 2018, the Foundation has two endowment funds, a general endowment fund and the Ab and Zoe Legacy Fund.

The general endowment fund is designated by the Board of Directors to support the mission of the Foundation including programs at the Washington, D.C. chapter. The Ab and Zoe Legacy Fund is an endowment fund designated by the Board of Directors to support the Elections Program. Since the amounts in the endowment funds resulted from an internal designation and are not donor-restricted, the Board-designated endowment funds are classified and reported as net assets without donor restrictions.

The Foundation has a spending policy that all or a portion of the income and/or capital appreciation from the endowment funds will be used to support the programs and operating expenses of the Foundation or in the case of the Ab and Zoe Legacy Fund, to support the Elections Program. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through investment return. To achieve that objective, the Foundation has adopted an investment policy that attempts to maximize total return consistent with an acceptable level of risk. The general endowment fund is invested in the Vanguard Intermediate-Term Bond Index Fund and the Vanguard Short-Term Treasury Index Fund. The Ab and Zoe Legacy Fund is included in the Vanguard Short-Term Bond Index Fund and the remaining amounts are included in cash and grants and contributions receivable and will be invested in the future.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## 8. Board-designated endowment funds (continued)

The composition of and changes in Board-designated endowment funds for the years ended June 30, 2019 and 2018 were as follows:

Years ended June 30,	2019	2018
General endowment fund:		
Beginning of year	\$ 1,103,651	\$ 1,010,493
Contributions		107,500
Net investment income (loss)	104,042	(14,342)
End of year	1,207,693	1,103,651
Ab and Zoe Legacy Fund:		
Beginning of year	349,209	335,209
Contributions	·	14,000
End of year	349,209	349,209
Total Board-designated endowment funds	\$ 1,556,902	\$ 1,452,860

## 9. Net assets with donor restrictions

Net assets with donor restrictions are available for the following purpose and time restrictions as follows:

June 30,	2019		2018	
Purpose restrictions:				
Activism Programs	\$	172,262	\$ 34,250	
Center for Action Civics		40,000		
Policymaking Programs		153,673	406,619	
Time restrictions:				
Operating grants		641,000	803,000	
Grants and contributions receivable		54,652	179,589	
Total net assets with donor restrictions	\$	1,061,587	\$ 1,423,458	

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

### 9. Net assets with donor restrictions (continued)

During the years ended June 30, 2019 and 2018, net assets were released from donor restrictions by incurring expenses satisfying purpose and time restrictions as follows:

Years ended June 30,		2019	2018
Purpose restrictions:			
Activism Programs	\$	366,112	\$ 144,528
Center for Action Civics			6,667
Elections Program			25,000
Policymaking Programs		741,646	991,575
Time restrictions:			
Operating grants		413,000	307,500
Grants and contributions receivable		57,437	52,929
Total net assets released from restrictions	¢	1,578,195	\$ 1,528,199
Total net assets released from restrictions	Ф	1,570,195	\$ 1,526,199

#### 10. Leases

The Foundation has entered into an office space lease agreement in Chicago, Illinois which calls for monthly base rent of \$8,812 and increasing approximately 2% annually through December 2024. The lease includes a rent abatement for seven months and an option to renew for five years.

The Foundation also has office space lease agreements in Los Angeles, California for monthly rent of \$350 that is paid month-to-month and in the District of Columbia for monthly rent of \$1,500 through September 2019, and which was subsequently extended to June 2020 for monthly rent of \$1,468. The Foundation also leases copier equipment.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## **10.** Leases (continued)

Future minimum lease payments as of June 30, 2019 are as follows:

Year ending June 30:	Amount
2020	\$ 117,400
2021	120,797
2022	123,732
2023	120,891
2024	121,906
Thereafter	61,688
Total	\$ 666,414

Rent expense for the years ended June 30, 2019 and 2018 was \$132,528 and \$136,604, respectively.

### **11.** Retirement plan

On January 1, 2019, the Foundation opened a 401(k) retirement and savings plan covering all full-time employees. Under the plan, employees may elect to defer their compensation up to the maximum allowed. The Foundation's discretionary employer match is equal to 100% of participants' contributions to the plan up to 3% of the individual participant's annual compensation. Prior to January 1, 2019, the Foundation had a SIMPLE IRA plan covering all full-time employees with at least one year of service who agree to make contributions to the Plan. The Foundation matched participants' contributions to the Plan equal to 3% of the individual participant's annual compensation. Total pension contributions paid by the Foundation during the years ended June 30, 2019 and 2018 were \$43,389 and \$34,658, respectively.